

January 2023

DEALS REVIEW 2022



BRIGHTON | LONDON | BIRMINGHAM | LEEDS | MANCHESTER | THAMES VALLEY

2022

REFLECTIONS ON 2022 AND OPPORTUNITIES FOR 2023

Looking back on 2022 it feels like we have navigated some turbulent times and challenging economic conditions, but I'm pleased to say it was another year of strong performance for Leumi ABL, and indeed for many of our clients.

Our portfolio has continued to grow, reaching record levels at the end of 2022, and we are proud of our established relationships with a wide range of medium to large corporate firms across the UK, many of which are backed by the private equity industry.

A change of structure in 2022 means that we are now part of the same business entity as Leumi UK. Our updated website gives you an overview of our complete range of services.

This review includes some of our deal highlights of the past twelve months. Our supportive, straightforward and pragmatic approach is appreciated by clients and introducers alike and our focus on building strong relationships with all parties involved in the deal process is key to our success. In such an unpredictable market it is more important than ever that we take the time to understand the dynamics of our clients' businesses so that we can meet their exact needs.

A busy start to 2023 gives us confidence that this year is set to follow the same pattern of continued growth. Asset-based lending has historically performed well in a time of economic downturn, as we can step in when traditional forms of finance cannot offer the same degree of flexibility.

Thank you from all of the Leumi ABL team for your continuing support. We look forward to talking through any new deal opportunities with you.

2023



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2022 DEAL UPDATES



CONSUMER WATER BRAND

required comprehensive funding package to support significant growth plans

Leumi ABL participated in innovative club lending transaction to provide £53.4m ABL package comprising CID, stock, P&M + property finance



PHARMACEUTICAL BUSINESS

required funding to support continued growth

Leumi ABL participated in £45m ABL club facility comprising CID + property finance



SPECIALIST EXPERT NETWORK

required flexible funding to support growth aspirations

Leumi ABL provided £multi-million structured ABL facility



WINE & SPIRIT WHOLESALER

required flexible funding to support growth plans

Leumi ABL provided £30m ABL facility comprising CID + stock finance



SPECIALIST VEGETARIAN FOOD SUPPLIER

required flexible funding to support growth strategy

Leumi ABL provided £5.75m ABL facility including £750k term loan



AGRICULTURAL BUSINESS

required flexible funding to support acquisition and growth plans

Leumi ABL provided £10.75m structured ABL facility



SPECIALIST HEALTHCARE RECRUITMENT BUSINESS

required flexible funding to support growth plans

Leumi ABL provided £5m ABL facility



ELECTRIC VEHICLE PROVIDER

required flexible funding to support growth ambitions

Leumi ABL provided £9m block discounting facility



MULTI-CHANNEL BUSINESS SUPPLIES & SERVICES

required flexible funding to support acquisition strategy

Leumi ABL provided £multi-million ABL facility

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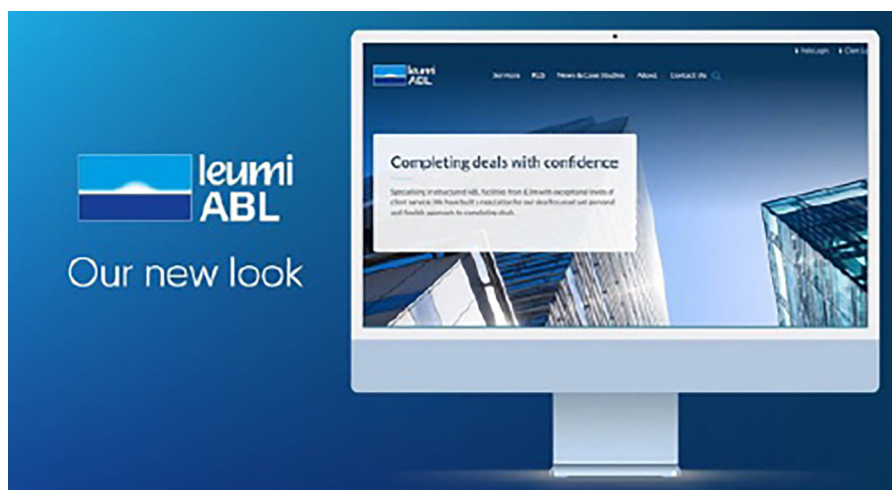
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SERVICES:

Leumi ABL's full Asset Based Lending product range can support a wide variety of successful businesses with funding requirements from £3m.

Structured ABL facilities are tailored to clients' requirements and draw on our extensive expertise in:

- INVOICE DISCOUNTING
- STOCK FINANCE
- TERM LOANS
- PROPERTY FINANCE
- PLANT & MACHINERY FINANCE



ARE WE CONNECTED?

Leumi ABL, which has long been part of Leumi's presence in the UK, is now formally part of the same business entity as Leumi UK - and we've updated our website to reflect the changes. Have a read to find out more about Leumi ABL's award-winning services providing working capital finance to growth-led businesses:

www.leumiabl.co.uk

Keep connected with us on LinkedIn so you'll always have our latest deal updates and news

[linkedin.com/
company/leumi-abl](https://www.linkedin.com/company/leumi-abl)

LinkedIn



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